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<th>Position Profile</th>
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<td>Financial &amp; Strategic Planning</td>
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About Lumenis
With sales of ~$285m, Lumenis is a world leader in laser and light-based technologies for medical and aesthetic applications. Ever since introducing the first medical laser system in the world nearly 45 years ago, Lumenis has been at the forefront of technological innovation and market leadership in its segments. Lumenis has installed more than 80,000 medical systems in doctors’ offices, clinics and operating rooms in more than 75 countries around the world. The company has over 100 FDA clearances, more than 250 registered patents and a global team of 1100 employees that work in synergy worldwide. Headquartered in Yokneam, Israel, Lumenis is a truly international organization, with direct business offices in strategic locations around the world, including the United States, UK, Germany, Italy, China, Japan, India, Hong Kong, and Australia.

About the Financial & Strategic Planning (FSP) department
Reporting directly to the CFO, the FSP department’s mission is to provide meaningful business insights to drive and optimize managerial decisions, through rigorous analysis of Lumenis’ ongoing activities and long term strategy.

Our key responsibilities include:
• Manage Lumenis long term business model incorporating business unit strategy
• Design and prepare Lumenis quarterly materials for NASDAQ investors
• Lead the annual workplan and budgeting processes with the regions and business units
• Model M&A initiatives and business development opportunities
• Prepare quarterly presentations for Lumenis Board of Directors
• Design cross-organizational KPIs and balance scorecards
• Monitor the ongoing budget
• Manage quarterly and rolling revenue forecasts
• Lead the quarterly closure of the budget and regional P&Ls
• Support the CEO, CFO, regions and business units with ad-hoc business analyses
What are we looking for?

1. **Intellectual distinction**
   - Distinctive BA grades in Business related fields (Economics, Accounting, Industrial Engineering, Management)
   - Psychometric score of at least 700; strong quantitative skills
   - High problem solving and analytical skills; ability to prioritize (80/20)

2. **Spirit of excellence**
   - Highly driven and execution-oriented
   - Constant strive for excellence; attention to details
   - Entrepreneurial and independent
   - High interpersonal and teamwork skills

3. **Professional experience**
   - Track record of excellence in diverse fields
   - Strong leadership capabilities
   - Recent university graduates

(1) For current students- we offer a part-time position as Junior Analyst
How do you join us?

Application
- Please send your CV in English to jobsisrael@lumenis.com
- Please state your university grades, psychometric score and GMAT if applicable
- For any questions regarding the application please contact us at +972 4 9599083

Interview process

Round 1:
- Two case interviews (similar to consulting) with members of the FSP team
- Interview with Human Resources
- An open and informal discussion with the other analysts on the team
- Assessment in an external evaluation center

Round 2:
- Interview with the CFO
- Reference calls

The entire process typically lasts 3-4 weeks from the day of application